

The European Space Policy Institute (ESPI) is looking to employ a Research Fellow tasked with a **Lead role** in ESPI's work on **Industry & Finance**, to continuously develop and implement the Institute's activities related to Industry & Finance developments and their impact on the European and Global space ecosystem and the wider economy and society. The position is located at the premises of the Institute in Vienna, starting on 15 June 2023.

### **The European Space Policy Institute**

The European Space Policy Institute (ESPI) was founded in 2003 at the initiative of the European Space Agency (ESA) and the Austrian Research Promotion Agency (FFG) and it is supported by members including national space agencies, the European Commission, and leading European industry.

The purpose of ESPI is to promote European space policy on global level, by providing a forum for analysis and discussion of European needs, capabilities and long-term prospects in space activities; to facilitate the required research and the definition of long-term European orientations; to network and promote exchange between researchers and experts; with the objective to develop approaches to European space policy and address proposals and recommendations to European decision makers and institutions.

ESPI fulfils its objectives through multidisciplinary research activities giving way to a variety of publications, while also organizing conferences, workshops and public events including the annual ESPI Autumn Conference. The Institute has privileged relations with key stakeholders in the European space sector, while also engaging with the local policymaking, industrial and diplomatic community in Vienna and with a network of researchers and experts in Europe and across the globe.

More information on ESPI is available on our website: [www.espi.or.at](http://www.espi.or.at)

### **Fields of activities and duties**

The Lead on Industry & Finance will support the development of the Institute through the **ideation, conceptualisation, drafting and implementation of research, networking and education activities in ESPI's activity domain of Industry & Finance**.

The Industry & Finance portfolio is a well-established impact area at the Institute, requiring the incoming Lead on Industry & Finance to leverage existing resources & networks while driving further the development and growth of the Institute's activities. The Lead is expected to build upon a number of projects performed / under development by the Institute. This notably includes ESPI's annual Space Venture Europe report, the ESPI Private Investment Database, a forthcoming study on Europe and Space Commerce, and strategic support to the ESPI-hosted Secretariat of the European Centre for Space Economy and Commerce (ECSECO).

As a member of ESPI's Team of portfolio leads and in direct interaction with ESPI Management, the Lead on Industry & Finance will be expected, with own initiative and a high degree of autonomy, to bring forward and implement the portfolio and oversee project team members consisting of ESPI Research Fellows and Research Interns.

Duties and responsibilities envisioned for the position include:

#### **i. Driving and implementing:**

- Development & Delivery of ESPI's positions in Industry & Finance Developments;
- Formulation of policy advice and programmatic recommendations related to Industrial developments, Future Markets, Business Models, Financial Markets, and Investment Dynamics;
- Network development including a community of decision-makers, regulators, practitioners and experts related to Industrial Developments, Future Markets, Business Models, Financial Markets, and Investment Dynamics;
- Development of an ESPI impact platform to expose ESPI policy advice and recommendations to stakeholders and decision-makers within and beyond the space ecosystem (e.g. champions in close-to-market industries, financial institutions, insurers, key ministries (environment, digital, transport, energy, ...) supporting market-pull (i.e. Deep Verticalization)
- Delivery of ESPI Reports offering in-depth perspectives and analyses on topics covered by the Industry & Finance portfolio;
- Maintenance of a comprehensive Private Investment Database and further development of ESPI's annual Space Venture Europe Report;

- Development & Maintenance of a comprehensive database of the European Space Industry, Business cases, Revenues, Product & Service offerings, and Employee statistics;
- Development & Maintenance of a comprehensive database of close-to-market use cases for space (e.g. Space & 6G);
- Development of new ESPI Products & recurrent Publications under the Industry & Finance portfolio;
- Coordination of ESPI's participation to consortia in bids related to the Industry & Finance portfolio;
- Input on Industry & Finance developments to media outlets & journalists upon request;
- Participation in Conferences, Workshops and Meetings, representing the Institute.

## ii. **Supporting:**

- The Institute's relations with European and international partners and stakeholders;
- Activities of the ESPI-hosted European Centre for Space Economy and Commerce (ECSECO);
- Elaboration and implementation of transversal activities beyond the Industry & Finance portfolio;
- Implementation of ESPI's vision in line with the Institute's envisaged growth and increased responsibilities;
- Recruitment of profiles relevant to the Industry & Finance portfolio (Research Fellows, Research Interns);

## **Qualifications and competencies**

For this position, ESPI is looking for applicants holding at least a 5 year degree with an educational background in either Economy, Finance, Investment, Business Administration, Political Science, Science, Engineering or Law, with at least 5 years<sup>1</sup> of related professional experience and the capability to develop and autonomously drive the work of an activity stream within an organization. **Good knowledge and understanding of developments in the European Space Industry & Investment dynamics, are considered a prerequisite. Knowledge of sectors of the economy outside the space perimeter is considered an asset.**

The working language of ESPI is English. **Excellent command of English, written and oral, is mandatory.**

The following competencies and skills are required for the position:

- Self-starter with a strong motivation to grow and create;
- Excellent analytical and synthesis skills;
- Excellent organizational skills based on an objective-driven mindset;
- Experience in policy analysis & project management, including in the frame of a contractual relationship, from proposal to delivery;
- Curiosity, interest in continuous learning, and willingness to go the extra mile;
- Inter-personal relationship management fostering cooperation;
- Capacity to build relationships and networks beyond the space sector;
- Forward-thinking aligned with the Institute's future growth;
- Capacity to work both independently and as part of a team.

## **Application process**

ESPI can only accept applications by EU citizens or non-EU citizens holding residence and employment permits in Austria.

To apply for this position, please send:

- A copy of your CV.
- A cover letter
- A letter of motivation outlining your vision for ESPI's development in the Industry and Finance domain and the main driving forces behind the evolution in a 2030 timeframe.

to [vacancies@espi.or.at](mailto:vacancies@espi.or.at) with the subject: "ESPI Industry & Finance Lead Application" **before 9 April 2023, 23:59 CET**. Please do not submit educational records or certificates at this stage.

The position is planned to be full-time (40 hours/week). The advertised salary for this position is € 3,750 gross per month on a full-time basis (paid 14 times a year). The actual salary depends on your qualifications and experience.

<sup>1</sup> The 5-year condition may be reduced based on the Candidate's proposed vision and prior exposure to the portfolio.